

Why Halloween **Audience Data Matters**

Halloween is one of the biggest and the most competitive retail moments of the year, only in 2025 Americans are expected to spend about \$13.1 billion on costumes, decor, and treats. OnAudience provides audience data that

helps you reach the people who are actually planning, buying, or celebrating, ensuring that your ads are delivered to the right people, at the right time with no budget waste.



Identify audiences with real intent to

celebrate or shop.



Focus spend on high-potential segments

with personalized messaging instead of broad, unfocused groups.



Reach every audience Access both broad-reach and niche data

segments to connect with all customer types and intentions.



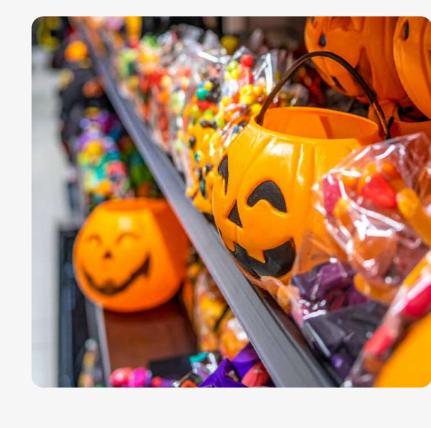
Use accurate data to improve conversions

and campaign efficiency across CTV, mobile, display and social media.

Explore OnAudience Halloween Audience Segments 2025 Check our precisely refined audiences that help brands,

through accurate, ready-to-activate data.

marketers, and agencies engage Halloween shoppers



Halloween related items

Shopping & Seasonal Purchases

- Halloween gadgets
 - seasonal gifts

bundle offers, clearance sales,

Deals, Coupons & Discount Seekers

bulk candy bags, early-bird discounts

promo codes or last-minute deals

or weekend-only promos

superhero, witch and skeletons,

various kids costumes e.g. princess,

Costumes for Children (Parents)

- toddler & baby outfits e.g pumpkin suits, cozy animal costumes
- family matching costumes for kids and their parents

accessories to the costumes e.g. bags, brooms, safe guns

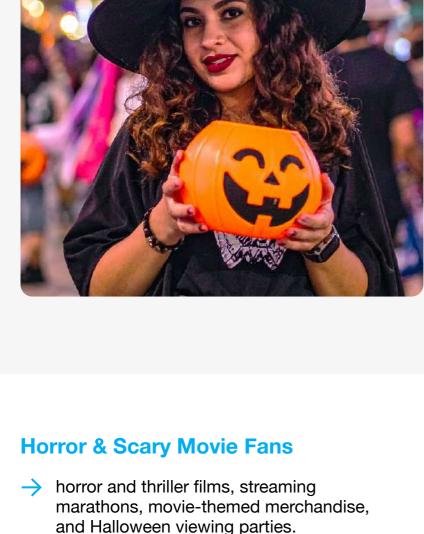
wigs, hats, fake blood

Costumes & Dress-up Apparel

costumes elements such as masks,

- Halloween jewelry make-up kits
- Halloween costumes





digital invites, event planning apps, event experiences e.g. haunted house

Events & Party Enthusiasts

tickets, escape rooms, club events photo backgrounds e.g. selfie walks, decorative kits for social content

party decor e.g. balloons, banners, tableware, napkins, drinkware, plates,

Invitations & party planning tools e.g.

- creation **Party Supplies Buyers**
- Tableware & serving items e.g. themed plates, cups, napkins, straws decorative accessories - banners

décor, and movie-night essentials for at-home or theater events.

Cinema Marathon Enthusiasts

horror movie marathons, buying snacks,

trick-or-treat goodies, candy bars, Iollipops, gummies, chocolate coins

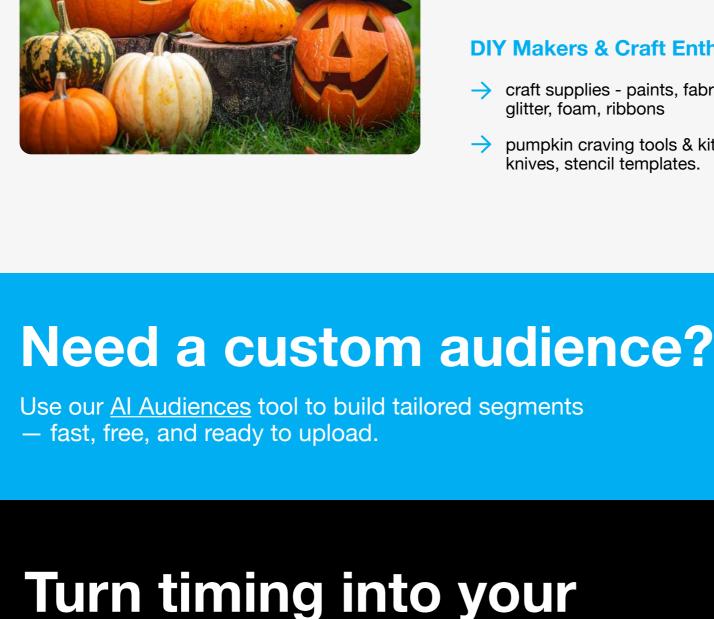
premium chocolates & gift boxes

and chips

popcorn pretzels, cookies, cupcakes,

Sweets, Chocolates & Snacks Buyers

- **Home & Garden Spooky Decorations** outdoor inflatables and yard decor e.g. giant pumpkins, witches, skeletons, indoor decorations e.g. wall decals, centerpieces, banners,



gravestones, skeleton animals, sound-activated decorations.

home fragrance e.g. scented candles,

diffusers, Halloween scents.

glitter, foam, ribbons

DIY Makers & Craft Enthusiasts craft supplies - paints, fabrics, glue,

pumpkin craving tools & kits - carving

- knives, stencil templates.

Generational Spotlight

competitive advantage

the right time.

The better you know your audience and when they're actively looking for products

the more effectively you can allocate budget to the right personas and channels at

Learn what channels should you use to maximize ROI of your Halloween campaigns:

Generation **Primary channels Key interests** When to engage

Gen Z (13–27)	Social, Streaming, Mobile	Mid-Late October	Costumes, parties, trends
Millennials (28–43)	Social, CTV, Display	Early-Mid October	Family décor, kids' costumes, DIY
Gen X (44–59)	Programmatic, CTV	September-Mid October	Home décor, value buys
Boomers (60+)	Programmatic, CTV, Social	September	Candy, early décor, gifting

Don't Waste Your **Campaign Budget**

Reach superior quality, engaged Halloween audiences — at scale. Find data tailored to your campaign needs: contact@onaudience.com