Why Is Audience Data the Key to **Cyber Monday** Success?

shopping day of the year, where timing, data, and precision drive success. In 2025 projections of U.S. sales point to

Cyber Monday is the largest online

\$14.2B, confirming digital dominance. With millions of shoppers searching for the

best online deals, reaching real, purchase-ready audiences has never been more important. On Audience empowers marketers to target true buyers, not browsers, turning clicks into conversions.

With OnAudience's Cyber Monday data, you can:



Identify high-value digital shoppers

Pinpoint users actively comparing, browsing, or researching products.





shoppers Pinpoint users actively comparing,

browsing, or researching products.

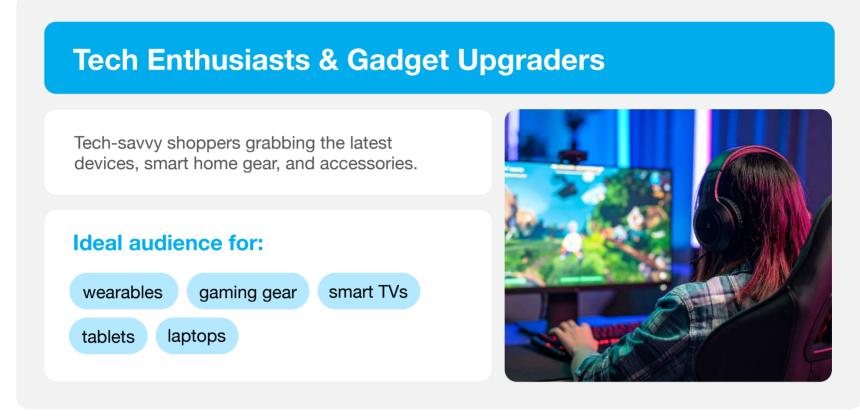


Focus ad spend where conversion intent is highest, not on broad,

low-value segments.

Audiences Overview Activate finely crafted segments designed to reach intent-driven shoppers.

Cyber Monday







Ideal audience for:

Comparison shoppers chasing limited-time online deals, promo codes, and flash sales.

home appliances electronics

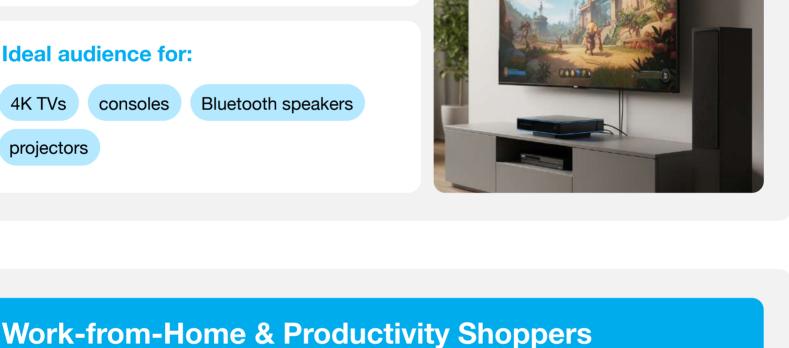
streaming bundles

Upgrading home entertainment systems with premium sound, gaming, and streaming gear.

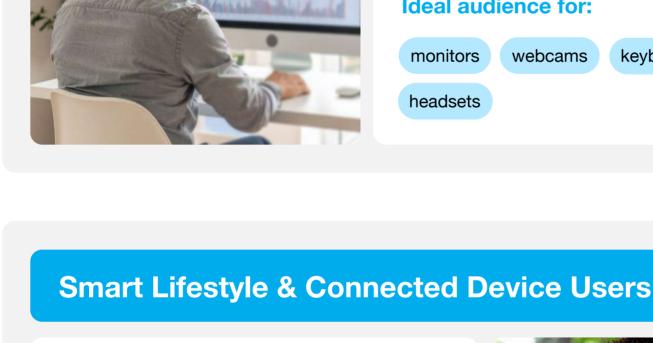
Home Electronics & Entertainment Buyers

Ideal audience for: 4K TVs consoles Bluetooth speakers

projectors



Professionals improving their setups with smart tech and accessories.



keyboards monitors webcams headsets

Ideal audience for:

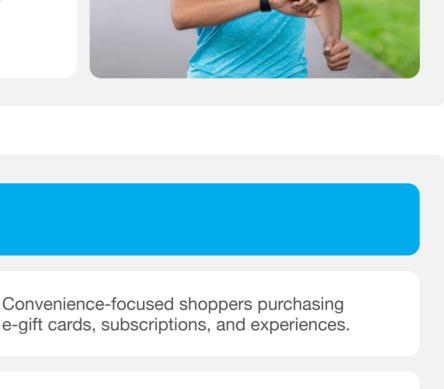
Ideal audience for: fitness tech smartwatches earbuds

Wellness and tech-driven consumers

exploring connected devices.

Digital Gift Buyers

home automation

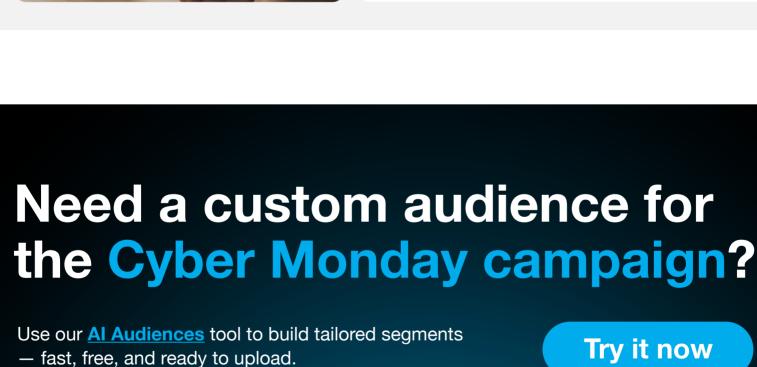


online courses

Try it now

Cyber Monday

Tech, electronics, digital gifts



Ideal audience for:

digital memberships

gaming credits

Black Friday vs. Cyber Monday: What's Different?

Make sure you understand the difference between campaigns: Black Friday is about broad impact and urgency; Cyber Monday

Black Friday

refines, retargets, and closes the sale online.

Objectives	Flash deals & instant sales	Online optimization & retargeting
Objectives	Drive awareness & urgency	Convert browsers into buyers
Channels	CTV, display, video	Mobile, social, email remarketing
Creative	Countdown offers, mass promos	Dynamic, personalized ads

Timing Friday AM-PM Sunday night-Monday evening

Cyber Monday Audiences

Fashion, home, lifestyle

→ Start early Launch mid-November to capture planners.

To connect with shoppers at peak intent, focus

on the following timing and channels:

→ Top channels

Mobile, social, programmatic display, and CTV/OTT.

Turn Data into

→ Extend visibility Keep momentum through Cyber Week for retargeting wins.

Sunday evening to Monday night.

→ Peak hours

Cyber Monday Sales

Let's supercharge your next campaign: contact@onaudience.com

Target engaged, high-intent audiences with precision and scale.

When & Where to Reach

Aspect

Product Focus